



# THE COMING COMMERCIAL REAL ESTATE BAD LOAN TSUNAMI

GEARING UP: HOW TO MINIMIZE LOSSES,  
MAXIMIZE RETURNS & GET PREPARED

## HOW PREPARED ARE YOU?

The tsunami of troubled commercial real estate loans is starting to hit our shores. You are cordially invited to attend this timely program to help you prepare a strategy that will enable you to minimize your losses and maximize your returns. Discussion topics include:

- **Real Estate & Capital Markets:**  
Regional & National Perspectives
- **Receiverships:**  
Appointment, Authority & Liability
- **Foreclosures:**  
Judicial vs. Trustee's Sale - Strategies & Pitfalls
- **Special Servicers & Appraisers:**  
Key Roles
- **Interactive Q & A Session**

## BY INVITATION ONLY

Tuesday, September 15, 2009, 4:00 - 7:30 pm, at the Walnut Creek Marriott Hotel  
Registration: 4:00 pm | Program Begins: 5:00 pm  
Please RSVP to Joyce Long | 925.279.4608 | jlong@collierspariah.com

## FEATURED SPEAKERS & PANELISTS



**CHRIS THORNBEG**  
Co-Founder  
Bacon Economics



**CHARLES A. HANSEN**  
Attorney - Secured Transactions  
Wendel, Rosen, Black & Dean LLP



**DENNIS WILLIAMS**  
Sr. VP, Managing Director  
Northmarq Capital



**SUSAN UECKER**  
Trustee & Receiver  
Uecker & Associates, Inc.



**JOE FRANZETTI**  
Managing Dir. - Debt Services  
Cohen Financial



**DONN BYRNE, JR., MAI, ASA**  
Dir. of Appraisal & Property Tax Div.  
Colliers International